



# How Do I Comply? Navigating the Maze of IoT Regulations and Standards

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## Agenda

## Introduction

Regulation and standardization

## Regulation

- Risk and impact
- Cyber-security and privacy

## Standardization

- Challenges
- Compliance process
- Automating compliance

## Speaker





- Security Architect with ~15 years experience, much of it in embedded.
- Currently at VDOO, working on automated firmware scanners and security requirement generation.
- Incorporating requirements from cyber-security standards such as ISA 62443, UL 2900.
- Previously at ARM, dealing with IoT security in the ARM Mbed Client and Cloud products.
- Participated in standardization forums.
- Helped certify embedded security modules to the FIPS 140-2 standard.
- Working with the SIA IoT Subcommittee on best practice guidance.

## **Motivation: Drivers to compliance**



#### **Regulation and enforcement**

- Government-mandated
- Carries penalties
- May require compliance to standard

#### **Standardization**

- Tender requirements
- Customer demands
- Mandated by industry regulation
- Provides competitive advantage

Common sanctions for non-compliance with these regulations could have serious financial and reputational implications for corporations and staff, including:

- Fines
- Personal liability and imprisonment of managers or officers
- Cease and desist orders
- Erasure of data
- Public announcements and product recalls
- Binding instructions on security features

https://www.iotsecurityfoundation.org/best-practice-guidelines/



	Regulation	Standardization
Development pace	oo <b>∳o</b> w	○●●medium
Differs by region	●● <b></b> high	ooelow
Differs by industry	oomedium	●●●high
Technical detail level	oomedium	•••high
Enforced	es	@maybe
Explicit certification	?naybe	?maybe



## Regulation



- Enforced by governments
  - Regional
- Created by government and legislators
  - Rarely released
  - Not very detailed
  - Different scopes by legislator
- Specific to an industry
  - Medical, automotive, critical infrastructure
- Specific to a topic
  - Safety, privacy, child protection







#### **Overview paper from the IoT Security Foundation**

https://www.iotsecurityfoundation.org/best-practice-guidelines/



Regulation	Maximum Fine <sup>3</sup>
General Data Protection Regulation (EU) [ref	€10 million up to 2% global turnover or,
13]	€20 million up to 4% global turnover
Federal Trade Commission Act (USA) [ref 17]	\$41,484 (per violation, per day)
Digital Economy Act (UK) [ref37]	£20,000 a day not to exceed 10% of gross
	revenue
Privacy Act 1988 and Notifiable Data Breaches	A\$420,000 (individuals)
Acts (Australia) [ref 4]	A\$2.1 million (corporations)
Health Products Act (Singapore) [ref 33]	S\$50,000 (individuals)
	S\$100,000 (corporations)

Table 1 Financial Penalties

https://www.iotsecurityfoundation.org/best-practice-guidelines/

## **Regulation Example: GDPR**

VD00

- The European Union's General Data Protection Regulation
- Imposes liabilities on data collectors and protectors
- Requires data protection and management steps
- Applies to all companies with customers in the EU.
- May be updated legislatively
- Contains specific provisions for child protection
- Technically vague
  - No testable requirements
  - May be entirely implemented procedurally
- No official certification or validation path
- Consulting companies can help achieve compliance

#### **Regulation example: FDA**



#### FDA regulations only apply if the device intends to:

- ... Diagnose, prevent, cure, mitigate, or treat
- ... A disease or other condition
- ... That affects the structure or function of the body

#### FDA guidance

- Content of Premarket Submissions for Management of Cybersecurity in Medical Devices
- Postmarket Management of Cybersecurity in Medical Devices
- Cybersecurity for Networked Medical Devices Containing Off-the-Shelf (OTS) Software

#### https://www.fda.gov/medical-devices/digital-health/cybersecurity

# FDA

## **Regulation Example: US FTC Mandates and Requirements**



Regulation	Sanctions
Federal Trade Commission Act	<ul> <li>Fines up to \$41,484 per violation, per day</li> <li>Restitution for domestic and foreign victims</li> <li>Audits (one-off or repeated)</li> <li>Product recall or cease and desist orders</li> <li>Imprisonment</li> <li>Federal court and/or state civil action lawsuit</li> <li>Requests for documentary evidence</li> </ul>

Table 11 Sanctions: Federal Trade Commission Act

Regulatory Requirement	Security-Minded Treatment Examples
Section 52: Dissemination of false	Internationally recognised standards
advertisements	Certification or conformity assessment
(misrepresentation)	Adoption of security and best practice frameworks
Section 45: Unfair methods of competition	Product lifecycle management and support
unlawful; prevention by Commission	Encryption
(causes or is likely to cause substantial injury)	Anonymisation and pseudonymisation
Section 50: Offenses and penalties	Certification or conformity assessment
(failure to produce documentary evidence)	Data Protection Policy
	Privacy- and security-by-design policies
	• System or technical logs or backup files

Table 12 Treatment Examples: Federal Trade Commission Act

https://www.iotsecurityfoundation.org/best-practice-guidelines/





"TRENDnet marketed its SecurView cameras for purposes ranging from home security to baby monitoring, and claimed in numerous product descriptions that they were "secure." In fact, the cameras had faulty software that left them open to online viewing, and in some instances listening, by anyone with the cameras' Internet address."

https://www.ftc.gov/news-events/press-releases/2014/02/ftcapproves-final-order-settling-charges-against-trendnet-inc

The charges were settled, with TRENDnet agreeing to:

- Stop misleading marketing
- Provide customers with free tech support over 2 years
- Establish a comprehensive information security program with third-party security audits every 2 years for 20 years.









"ASUS marketed its routers as including numerous security features that the company claimed could "protect computers from any unauthorized access, hacking, and virus attacks" and "protect [the] local network against attacks from hackers." Despite these claims, the FTC's complaint alleges that ASUS didn't take reasonable steps to secure the software on its routers."

https://www.ftc.gov/news-events/press-releases/2016/02/asussettles-ftc-charges-insecure-home-routers-cloud-services-put

The charges were settled, with ASUS agreeing to:

- Stop misleading marketing
- A 20-year security program, subject to independent audits
- Asus will have to notify consumers about software updates









"D-Link promoted the security of its routers on the company's website, which included materials headlined "EASY TO SECURE" and "ADVANCED NETWORK SECURITY." But despite the claims made by D-Link, the FTC alleged, the company failed to take steps to address well-known and easily preventable security flaws" The case is ongoing, with FTC seeking an injunction.



https://www.ftc.gov/news-events/press-releases/2017/01/ftccharges-d-link-put-consumers-privacy-risk-due-inadequate

## **Cyber-Security Regulation: A Growing Trend**

- European Union
  - GDPR is now in effect
  - EU Cybersecurity Act in advanced draft stages
- UK Code of Practice for Consumer IoT Security
- US California's Senate Bill 327
  - Requires "reasonable" security features in IoT devices
- US Internet of Things (IoT) Cybersecurity Improvement Act of 2019
  - Devices sold to federal government must comply with NIST standards
- US FDA Cybersecurity Guidance
- Australia Consumer IoT Rating System
- Japan Talks of regulation in time for the Tokyo 2020 Olympics

## The trend forward is more cybersecurity regulation



















## **Standardization**

- Standards help consumers put their trust in a product
- Created by government and independent organizations
  - Government bodies (example: NIST)
  - For-profit companies (example: Underwriter Labs)
  - Non-profit organizations (example: IoT Security Foundation)
- Contain requirements
  - High level, or
  - Specific and detailed
- Scope can vary
  - Industry (example: Medical devices, Smart Grid)
  - Technology or protocol (example: Bluetooth, TCP)















## Challenges



#### Choosing relevant standards

• Which standards to comply with?

#### **Requirement clarity and phrasing**

- High-level requirements
- Deriving actionable tasks

#### **Requirement relevance**

- Match the industry, product type, and use case
- Contradictions in multiple standards

#### Cost and time

- Initial gap report
- Implementation
- Maintaining compliance

#### Verifying compliance

• Third-party testing

## **Selected Standard Organizations**





#### **Development pace**

- Last published in 2002
- Incremental changes made to guidance documents
- To be superseded by FIPS 140-3 in 2020

#### Region

- Originally US
- In fact widely influential

#### Industry and product class

- Originally cryptographic modules
- In fact widely used in the entire industry

#### Technical detail level

• High

#### Enforcement

For US government purchases only

#### **Certification type**

- Explicit Cryptographic Module Validation Program
- Uses certification laboratories
- Involves releasing materials to the public
- Explicit re-certification program
- Many companies claim compliance without certification

# NIST FIPS 140-2



## **Selecting The Relevant Standards**





- Compliance can affect customer demand
- Compliance can serve as a competitive advantage

Finding out which standards and regulation apply is not a trivial task!



#### Compliant by declaration

• Marketing information only

#### Self-certification

- Questionnaire
- Documentation
- Automated tests

#### Third-party certification

- Certified laboratories
- Independent bodies
- Pen-testing



# Requirements can be difficult to understand

- Written in "legalese"
- Use terminology from a different field
- Often too high-level
- Sometimes too specific

#### Some requirements can be irrelevant

- Because of product class
- Different protocols and components
- Different physical interfaces
- Depending on certification type and level

AS02.05: (Levels 1, 2, 3, and 4) All data (except status data output via the status output interface) that is output from the cryptographic module (including plaintext data, ciphertext data, cryptographic keys and CSPs, authentication data, and control information for another module) shall exit via the "data output" interface.



#### Getting help

- Consultants
- Laboratories

#### Going through certification

- Development
- Documentation
- Dedicated point of contact

#### Receiving a certificate

Interacting with the certifying body (government or industry)

#### Maintaining a certificate

- Maintaining certification while patching the product
- Re-certifying your next product version
- Expiration (sunsetting)



## **Explicitly Map Relevant Standards**





## **Filter For Relevant Requirements**





## **Perform Automated Testing**





## Integrate with Continuous Development







# Thank you

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## Takeaway: plan of action

- Survey the regulation and standardization landscape for your product
- Examine the market drivers to compliance
- Select which standards and regulations to comply to
- Create a compliance roadmap
- Get in touch with certification laboratories or independent consultants
- Assign organizational roles and responsibilities
- Assign time to perform the necessary tasks
- Create a unified list of requirements
- Create and implement tests for compliance
- Integrate compliance with your development process
- Certify your product
- Repeat!

