



Best Practices for Monitoring Cyber Threats to Security Solutions

Feb. 4, 2020



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Introducing your speakers



Stephen Schwartz,
Vice President of
Development,
Razberi Technologies

Stephen Schwartz currently leads the software design and product development efforts for all Razberi products and has over 30 years experience in high-growth software and hardware companies.

His previous roles include CTO of RFID Global Solution where he led the design and development of products like Visi-Trac asset visibility and Genesta's SyVox voice recognition logistics solution for companies like PepsiCo, Sara Lee / Bimbo, and QuikTrip. Schwartz has also served several roles within Intermec as the Director of Product Management, Systems Engineering Manager, and Senior Systems Architect for their RFID hardware and software business unit fielding solutions to hundreds of Fortune 100 companies globally. In his spare time, he is a contributor and voting member of ETSI EN 302 -208, and ANSI X3T6.

Schwartz has a bachelor's degree in Electrical Engineering from the University of Kentucky with graduate studies in engineering from George Mason University and business from Columbia University.



Ryan Zatolokin,
Business Development
Manager/ Senior Technologist,
North America Axis
Communications

Ryan Zatolokin is the business development manager, senior technologist for the business development team of Axis Communications. His primary focus is cybersecurity as well as positioning and promoting Axis technology in conjunction with the hardware and software technologies of eco-system partners.

Ryan joined Axis in 2011, as a field sales engineer, bringing more than a decade of experience in network engineering on the systems integrator side of the industry.

Ryan earned his bachelor's degree in Business Administration with a specialty in computer information systems from Eastern Michigan University.



Today's objectives

Threat landscape

Understanding the differences between risk, vulnerabilities, threats, and incidents

Physical security's cyber problem

Recognizing threats and vulnerabilities

The targeting of physical security

Why monitoring is required



High profile breaches make headlines



Threat landscape

Not Petya 2017 – \$10 Billion in Damages Worldwide

- > Maersk – \$300 Million
- > Merck – \$870 Million
- > FedEx – \$400 Million
- > Combination of Windows vulnerability combined with ransomware
- > Collateral damage to nation-state target Ukraine from Russian hackers

Mirai/Persiria – Botnet

Devils Ivy – Stack overflow – SOAP

Cybersecurity legislation

California State Bill 327

Starting on January 1st, 2020, any manufacturer of a device that connects “directly or indirectly” to the internet must equip it with “reasonable” security features designed to prevent unauthorized access, modification, or information disclosure. If it can be accessed outside a local area network (LAN) with a password, it needs to either come with a unique password for each device or force users to set their own password the first time they connect. That means no more generic default credentials for a hacker to guess.

NDAA 2018

- > Bans on specific manufacturers
- > Improve security by default from manufacturer on products

IoT Cybersecurity Improvement Act 2017

- > Improve security by default from manufacturer on products
- > Contractor to provide “proof” of product without vulnerabilities

Definitions

Risk is the probability that an outside element will exploit a system weakness.

Vulnerability is a system weakness that creates a risk.

A **threat** is anything that could exploit a vulnerability to be destructive or harmful to assets.

An **incident** (or event) occurs when a threat penetrates the security of a network without authorization.



Physical security's cyber problem

Proliferation of IoT devices used within physical security

Inter -company disconnects between Operations and IT

Lack of IT oversight into physical security networks

Small pool of available cybersecurity professionals

Sophisticated solutions are complex to implement

Slow adoption of best practices by manufacturers and installers

Large and growing vulnerable install base

Hackers leverage adjacent less secure networks to gain corporate access

Poll: Question 1

Given the current threat landscape and economic environment, do you perceive a change in the cyber threats facing your organization?

- Increase
- Same
- Decrease
- Don't know

Recognizing threats and vulnerabilities

Physical security architecture has evolved to be more IT -centric

Most data breaches are never reported, even less so when not mandated by law

180 million professional video surveillance cameras will be shipped in 2019

Online tools / search engines (e.g. Insecam.org, Shodan) regularly showcase vulnerabilities

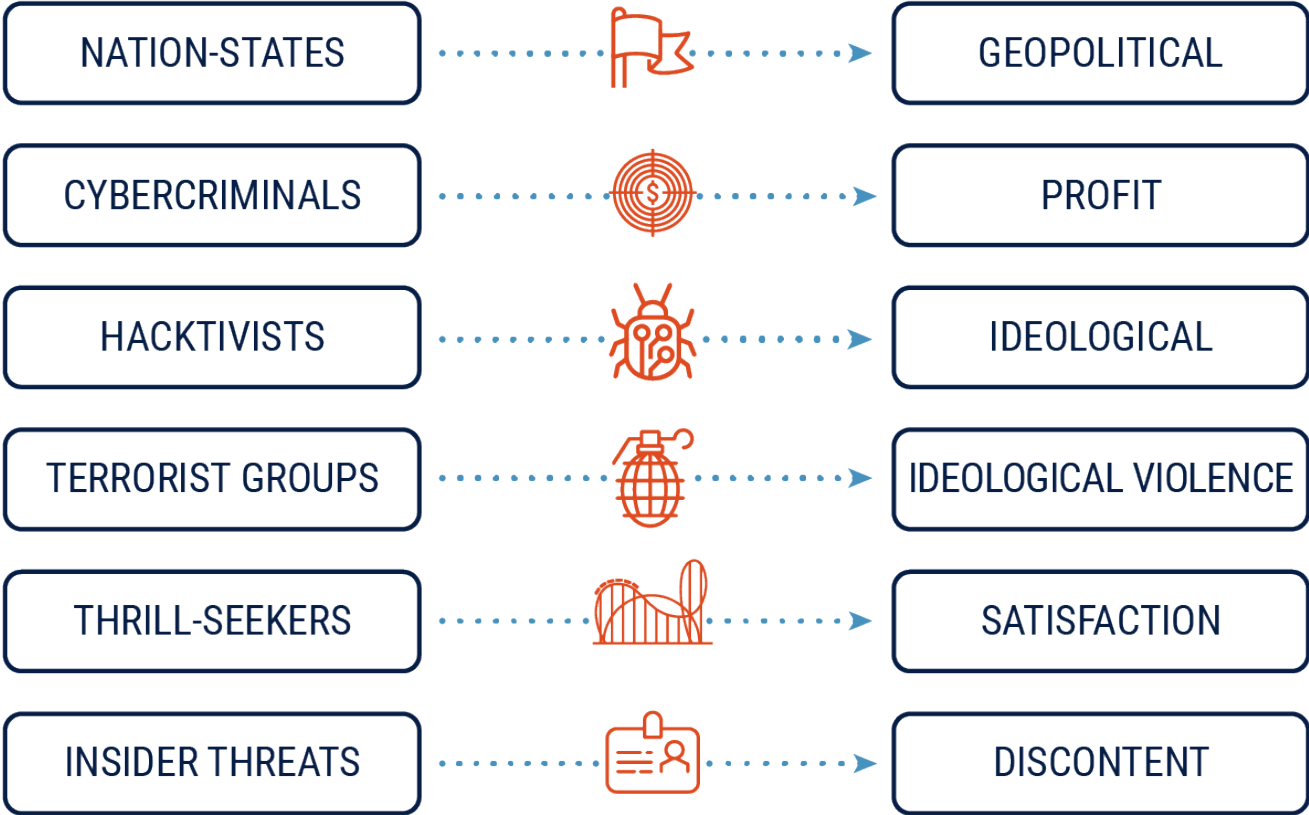
Prevailing culture and lack of understanding breed opportunistic hackers who gain entry through adjacent networks

IT-based system adoption exponentially creates further vulnerabilities

Threat actors

CYBER THREAT ACTOR

MOTIVATION



Top IoT security targets



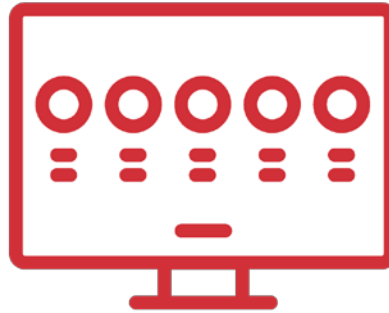
#SimpleSecureVideo



Simplify



**Intelligent Video
Surveillance Server
Appliances**

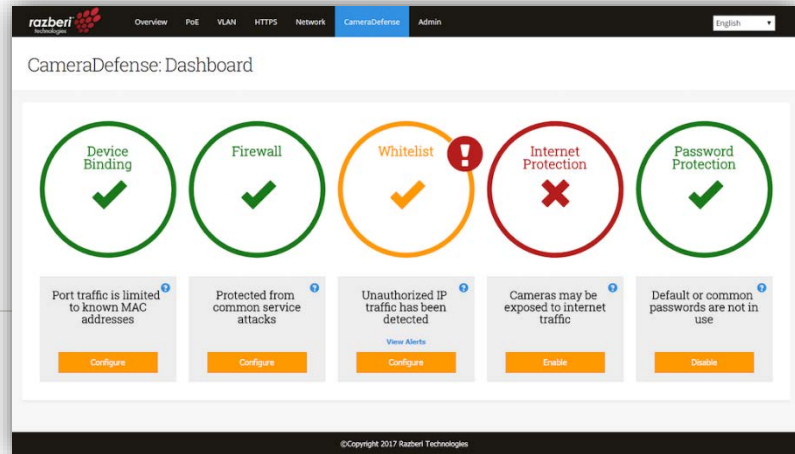


**Automated
Cybersecurity
Software**



**Health
Monitoring
Software**

Automate



Razberi CameraDefense™

Award -Winning, Automated IoT
Cybersecurity Software

- Blocks unauthorized devices
- Closes unused network ports
- Restricts device traffic to known networks
- Enforces password complexity
- Denies un-needed network services
- Monitors alerts for threat detection
displayed on simple dashboard

Integrate

The image displays two overlapping software interfaces. The background interface is the SolarWinds Management Client, showing a navigation tree on the left with categories like Servers, Devices, Client, Rules, Security, and Alarms. The foreground interface is the SolarWinds Alerts & Activity dashboard, titled 'Manage Alerts', which lists all alerts for the environment. Below this, a Splunk search interface is shown with a search query 'host="127.0.0.1"', resulting in 1,265 events. The search results are displayed in a table format with columns for Time and Event.

SolarWinds Alerts & Activity Dashboard:

- Navigation: Admin > Alerts & Reports > Manage Alerts
- Section: Manage Alerts
- Text: All Alerts created for your environment are listed in the grid below.

Splunk Search Results:

Search Query: host="127.0.0.1"

Events (1,265)

| Time | Event |
|------------------------|---|
| 4/22/19 4:50:55.000 PM | Apr 22 16:50:55 127.0.0.1 2018-08-13T23:24:29.000000+00:00 RAZBERI-FSQ2RAP RazberiMonitor - - Whitelist Violation: A whitelist violation has been detected on EndpointDefender (RZED16105827) port 1 :: Violation Type: destination - Source: 192.168.50.51 - Destination: 239.255.255.250 - Port: 1900 (UDP) |
| 4/22/19 4:45:00.000 PM | Apr 22 16:45:00 127.0.0.1 2018-08-13T23:18:56.000000+00:00 RAZBERI-FSQ2RAP RazberiMonitor - - Whitelist Violation: A whitelist violation has been detected on EndpointDefender (RZED16105827) port 1 :: Violation Type: destination - Source: 192.168.50.51 - Destination: 192.168.50.20 - Port: 40286 (UDP) |
| 4/22/19 4:39:06.000 PM | Apr 22 16:39:06 127.0.0.1 2018-08-13T23:13:29.000000+00:00 RAZBERI-FSQ2RAP RazberiMonitor - - Whitelist Violation: A whitelist violation has been detected on EndpointDefender (RZED16105827) port 1 :: Violation Type: destination - Source: 192.168.50.51 - Destination: 239.255.255.250 - Port: 1900 (UDP) |

Collaborate

The screenshot displays the Milestone XProtect Smart Client interface with several key components highlighted by yellow callouts:

- Live Video:** A yellow callout pointing to the top right corner of the software window.
- Perimeter Radar:** A yellow callout pointing to a video feed showing a radar scan of a parking lot area.
- Diverse Installations:** A yellow callout pointing to a video feed showing a rugged outdoor camera mounted on a pole.
- Cyber Alerts:** A yellow callout pointing to a table of system alerts.
- Rugged Appliance:** A yellow callout pointing to a physical hardware device shown in a separate window.

| Time | Priority Level | State Level | State Name | Message | Source | Owner | ID |
|-----------------------|----------------|-------------|------------|-------------|---------------|-------|------|
| 2:07:53 PM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1556 |
| 2:07:53 PM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1558 |
| 2:08:32 PM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1557 |
| 1:22:22 PM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1556 |
| 1:18:32 PM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1555 |
| 11:26:16 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1554 |
| 9:13:21 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1553 |
| 9:22:77 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1552 |
| 9:16:42 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1551 |
| 7:26:10 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1550 |
| 7:18:25 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1549 |
| 6:22:30 AM 2/14/2018 | 2 | 1 | New | Radial Cars | Whisker Vedio | | 1548 |



Report

razberi
technologies

Razberi Monitor
September 2019

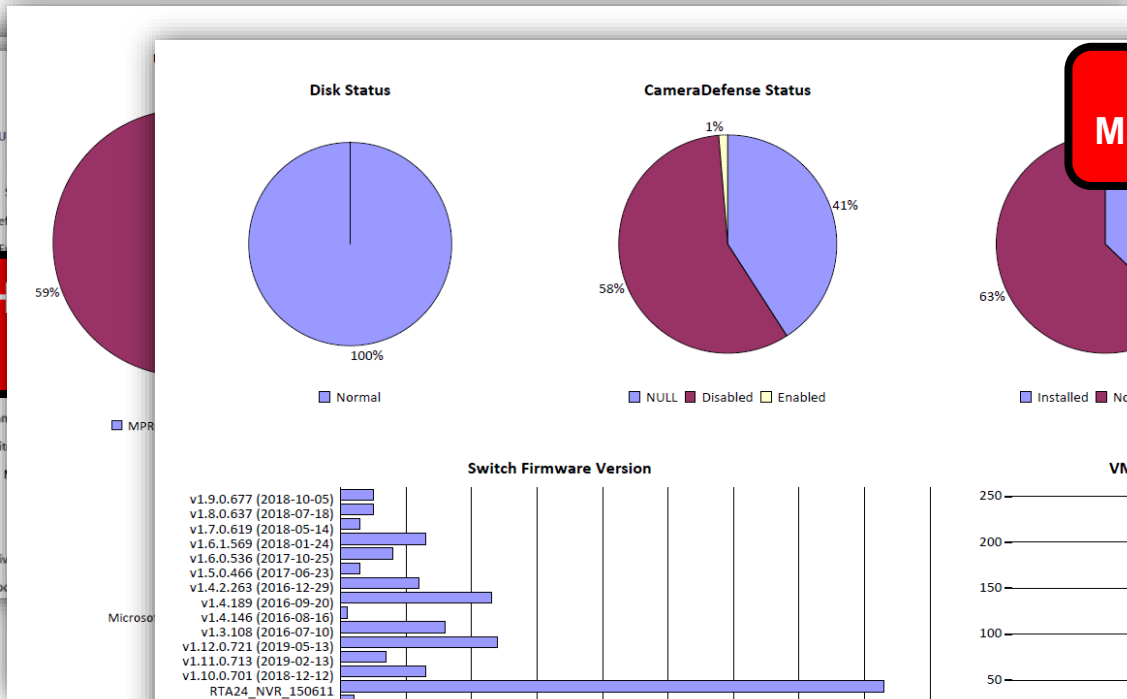
Critical Issues

Appliance Status

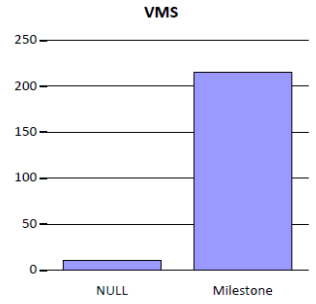
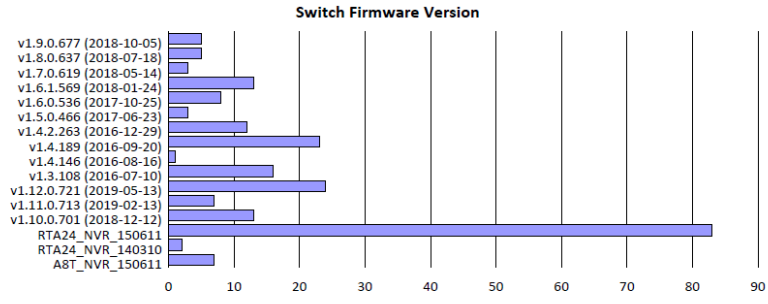
- Offline Units
- High CPU Temperature
- EndpointDefender Offline
- Switch Traffic
- Switch Offline
- Windows Event Log Alert
- Blue Screen
- Unexpected Shutdown
- Corrupt Filesystem

Storage Status

- Failed Disks
- Failed RAID



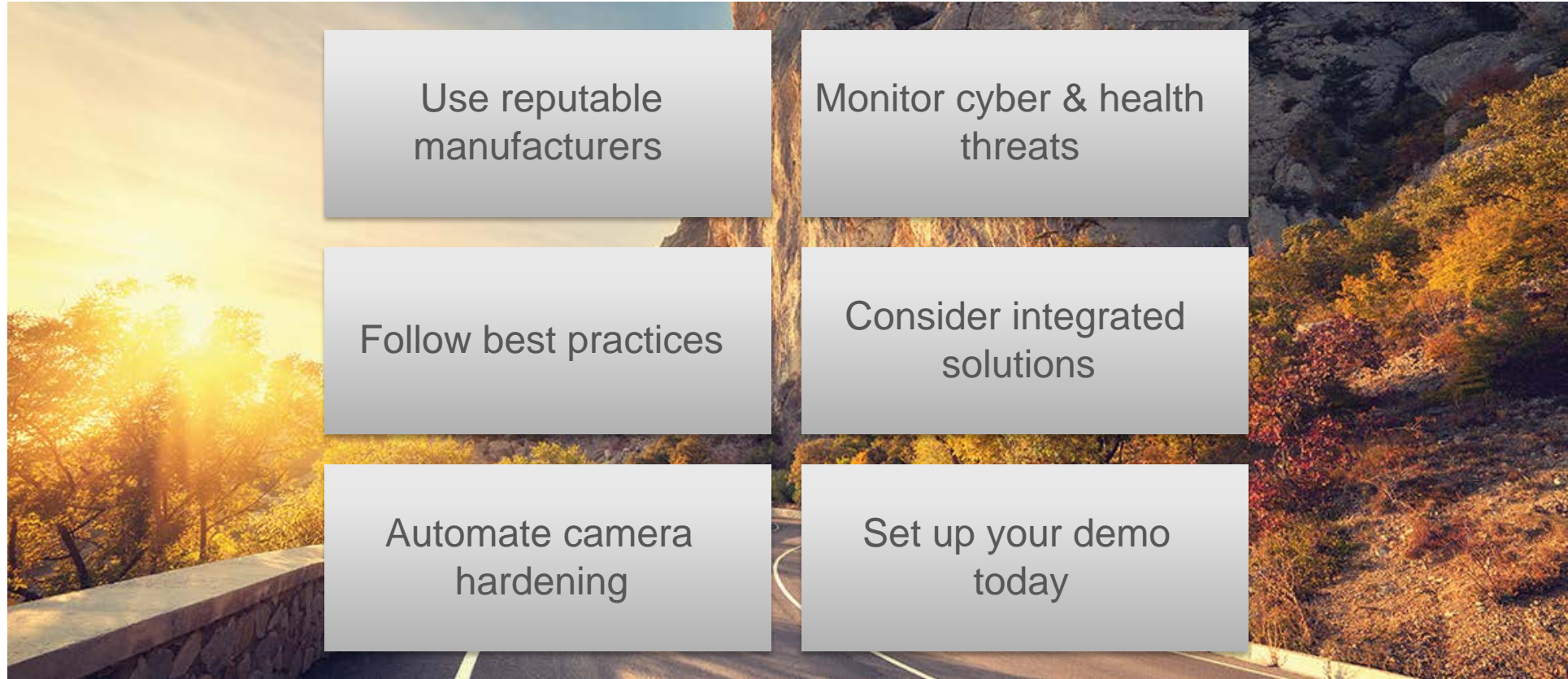
Firmware Management



Cybersecurity
is a **process**,
not a feature.



Summary



Poll: Question 2

Are you interested in having a conversation with Axis Communications and Razberi Technologies?

- > Yes, please contact me
- > No, not at this time





Thank You

#SimpleSecureVideo

